



21PGA009

30 September 2020

To: All Member Associations  
Executive Board  
PGA Committee  
IFALPA Staff

## Request for Mutual Assistance for SNA – LATAM Brazil

Dear Colleagues,

The Sindicato Nacional dos Aeronautas, SNA (ALPA Brazil) are requesting Mutual Assistance on behalf of LATAM Brazil pilots.

We have been informed by the SNA that LATAM Brazil pilots and the airline management continue to be unable to reach an agreement that is acceptable to both parties. The company is demanding a new compensation model with a considerable permanent reduction in crew members' salaries and benefits.

The company unilaterally laid off 2,743 flight crew members including 700 pilots, during the last month, and according to management, more crew members will be laid off. LATAM management has stated the decision to lay off flight crew was taken in retaliation for pilots not accepting permanent salary cuts.

SNA has advised us that LATAM management informed them that many of the Brazilian international routes formerly operated by LATAM Brazil would be taken over by LATAM Chile and LATAM Peru, via Fifth and Sixth Freedom rights. For LATAM it is cheaper to operate those flights with Chilean or Peruvian crews and aircraft. Beginning this month (September), the GRU-JFK route has been operated with LATAM Chile crew and Chilean registered B787s; GRU-MAD and GRU-MCO routes will follow in October. This type of operation is supported by management arguing that Brazilian operations are the most expensive within the LATAM Group and will return to LATAM Brazil only if an agreement to permanently reduce salaries of pilots and cabin crew is reached.

This kind of predatory, whipsawing behaviour (social dumping) that erodes salaries and benefits, avoids Brazilian taxes and labour costs, and pits pilots against each other, cannot be tolerated. No pilot deserves to suffer these anti-labour practices, which has compelled our colleagues from Chile and Peru to accept permanent salary cuts.

Given the current scenario, the SNA requests, through IFALPA, the following Mutual Assistance starting on 1 October 2020 at 1200 UTC, until further notice:

**Request for Ban on Wet Leasing (2.4.1)**

**Request for Freeze in Capacity (2.4.2.2) for carriers inside SkyTeam Alliance (2.4.2.3)**

**Submissions and Representations (2.4.7)**

All IFALPA Member Associations are encouraged to support LATAM Brazil pilots by forwarding support letters to: Cpt. Ondino Dutra, President of SNA, [presidencia@aeronautas.org.br](mailto:presidencia@ aeronautas.org.br), and to Cpt. Marcelo Ceriotti, SNA International Affairs Director, [marcelo.ceriotti@aeronautas.org.br](mailto:marcelo.ceriotti@aeronautas.org.br)

The SNA will keep IFALPA and its Member Associations informed of any further developments.

In Unity,



**Cpt. Brian Shury**

Executive Vice President

Professional & Government Affairs