

Global Pilots' Symposium

Chiang Mai, Thailand
7th April 2011



About the Global Pilots' Symposium

The Global Pilots' Symposium, created with support from the International Federation of Airline Pilot Associations (IFALPA) is a merger of the activities of the Alliances Meeting and the Industrial Seminar and will hold its first-of-a-kind meeting in at the Shangri La hotel in Chiang Mai, Thailand on April 7, 2011. IFALPA, the global voice of pilots, along with pilot leaders from the three global alliances: SkyTeam (Skyteam Pilots Association), STAR (Associations of Star Alliance Pilots), & oneworld (One World Cockpit Crew Coalition) will combine forces to explore the challenges and opportunities that lie ahead for the world's professional pilots. Joining some of world's most influential pilot leaders will be industry experts and regulators for interesting and provocative panel discussions. In addition, the symposium will offer the views of some of the most highly sought after guest speakers in the airline industry today. The panel discussions and guest speakers will highlight the central questions of how to promote pilot interests in the national and international regulatory environment.

Symposium Agenda

0815 - 0845 Welcome & Introductions

0845 – 0945 Panel Discussion One: The Gulf Carrier Revenue Dynamic; will it be replicated elsewhere?

Is the revenue model of these carriers different from other competitors, and why should we care? Can other network carriers compete with/replicate this model? Are other State Sponsored carriers on the rise? Are there lessons to be learned from other industries?

At least since the early 1990's international aviation policy has been driven by a simple objective, to eliminate restrictions on airline operations and to create new opportunities air services. This is known as "Open Skies" and it has transformed our industry. At the same time, a small group of nations have formed state-owned or privately held national champions that enjoy substantial competitive advantages over their private-sector rivals. These carriers are poised to take advantage of "Open Skies" opportunities by leveraging their favored position in the economic value chain of their home countries and quickly carve out a dominant role in the markets they enter. What is the best strategy to counter the challenges posed by State Supported Enterprises? Are there lessons to be drawn from the oil industry where the largest private enterprises are dwarfed by the size of their state-owned rivals?

Moderator: Ron Abel - Associations of Star Alliance Pilots

Panelists: Capt. Lee Moak – President, Air Line Pilots Association, Int'l. • **Capt. Paul Strachan** – President, Air Canada Pilot's Association • **Jaan Albrecht** – CEO, Star Alliance, LLC • **Capt. Kevin Henderson** – Globalization Coordinator, New Zealand Air Line Pilots' Association • **Capt. Bob Coffman** – Chairman, Government Affairs Committee, Allied Pilots Association • **Capt. Kevin Judkins** – Vice Chairman, BALPA-BACC

0945 – 1015 Keynote Address – Ambassador Duane Woerth

Amb. Woerth is the United States Ambassador to ICAO, a former airline pilot and President of ALPA International

1015 – 1030 Networking & Break

1030 – 1130 Panel Discussion Two: Joint Ventures/Trans-National airlines/Global Airline Holding Companies – Maintaining Production Balances

Similarities and differences. How do we keep the benefits and protect against whipsawing?

There exists a comprehensive legal regime that defines the rights and obligations of owners, lenders and borrowers of capital. It comes complete with customary rules, framework and subsidiary conventions, and dispute-settlement mechanisms and institutions. Can CLAs protect bargaining rights in a global environment? What is the best mechanism to balance the interests of management and pilots? How can pilots and management benefit from multi-party protocols?

Moderator: Mike Pinho – SkyTeam Pilots Association

Panelists: Mark Schwab – SVP Alliances, United Airlines • **Capt. Rick Dominguez** – Chairman, International Affairs Committee, Air Line Pilots Association, Int'l. • **Russ Bailey** – Attorney, Air Line Pilots Association, Int'l. • **Capt. Takaaki Kawai** – Chairman, International Alliance Committee, Allied Pilots Association • **Capt. Cesáreo Gómez** – Vice Chairman, SEPLA-Iberia MEC • **Capt. Evert van Zwol** – President, VNV Dutch Pilots Association

- 1130 – 1215 **Panel Discussion Three: Trends in Harmonization of FTL/Fatigue schemes –Strategies to ensure the best safety outcome**
- The tripartite approach – Labor, Business, and Regulators. What role can/should the pilot alliances play in shaping our future regulatory environment?
- Globalisation has not profoundly challenged the enduring national nature of citizenship. Economic life takes place on a global scale, but political identity and influence remains largely national – even in the European Union – and any strategy to influence regulatory activity aimed at harmonization must be both global and local in nature. The global pilot alliances have evolved into organizations with capability and worldwide presence. Is now the time for them to play a larger coordinating role in the regulatory framework?*
- Moderator: Anthony Chapman – Oneworld Cockpit Crew Coalition**
Panelists: Ambassador Duane Woerth – US Ambassador to ICAO • Capt. Miguel Marin – Flight Ops Division, ICAO • Philip von Schöppenthau – General Secretary, European Cockpit Association • Capt. Don Wykoff – Deputy President, IFALPA • Capt. Dave Bates – President, Allied Pilots Association
- 1215 – 1230 **Morning Wrap-up and Summary Comments**
- 1230 – 1400 **Networking & Lunch**
- 1400 – 1500 **Industry Global Overview**
- The airline industry has endured another turbulent year with unrest in the Middle East creating the potential of an even bumpier ride in the coming months. Sometimes it is hard to get a full understanding of the competing factors affecting conditions around the world. In this session you will get an clear picture of the industry and it's prospects from a national, regional and global perspective.
- Ana McAhrn-Schulz – Director of Economic & Financial Analysis, Air Line Pilots Association Int'l**
- 1500 - 1600 **Emerging Business Markets**
- The last 20 years have seen a radical change in the structure of the airline business. Some commentators have vaunted the emergence of low fare airlines as the single largest element sweeping away the old order of large nationalised “Flag” carrier airlines being on a tide of start up airlines competing in a de-regulated market. However, the last two decades have also seen the creation of a new type of state owned airline - well funded and in integrated ownership with other air transport industries as well as the genesis of trans-national airlines. This session is intended to be a continued analysis of these developments as well as an attempt to forecast where these trends will take the industry in the coming years.
- Moderator: First Officer Fran Hoyas – Chairman IFALPA Industrial Committee**
Panelists: Seth Rosen – Director IPSC, Air Line Pilots Association, Int'l. • Capt. Rick Dominguez – Chairman, International Affairs Committee, Air Line Pilots Association, Int'l. • Capt. Barry Jackson – President, AIPA, Qantas • Capt. Dennis Dolan – General Secretary, Hong Kong Aircrew Officers Association • Capt. Gustaf Strengell – President, Sindicato de Pilotos LAN • Capt. Kevin Judkins – Vice Chairman, BALPA-BACC
- 1600 - 1630 **Coffee Break & Networking**
- 1630 - 1730 **Flight and Duty Time Limitations**
- The debate surrounding the establishment of new rules concerning the calculation of FTLs has been raging for a number of years with pleas for these rules to be rooted in scientifically based evidence falling on deaf ears in some parts of the world, subject to political maneuvering in others and at the heart of the wider political debate elsewhere. This session will attempt to unravel the various issues and deliver insight into the evolution of the FTL debate.
- Moderator: Don Wykoff – Deputy President IFALPA**
Panelists: Philip von Schöppenthau – General Secretary, European Cockpit Association • Jim Johnson – Managing Attorney, Air Line Pilots Association • Darryl Sligo – President, Hong Kong ALPA • Rick Brennan IFALPA Professional Affairs Consultant
- 1730 **Close of Symposium**